## WP 1.2 CONSUMER PREFERENCES

Leader	<b>UPM</b> (Universidad Politecnica de Madrid)-Spain Prof. J. Briz and Dr. I De Felipe
Other participants	WUR-LEI (Wageningen UR-Agricultural Economic Research Institute)-Netherlands , WUR- PPO (Wageningen UR-Plant Research International)-Netherlands , WAU (Warsaw Agricultural University)-Poland, AUA (Agricultural University of Athens)-Greece, IRTA (Institut de la Recerca i Tecnología Agroalimentaria)-Spain, ACW (Agroscope Changis-Wädenswill)-Switzerland

## **O**BJECTIVES

- 1. To analyse and understand perception, attitude, and preference formation of European consumers with regard to fruit and fruit products.
- 2. To identify the role of product characteristics, personal, situational, and contextual or environmental (retailer) characteristics in consumer attitude and preference formation for fruit and fruit products.
- 3. To identify the role of cognition and affection in consumer attitude and preference formation.
- 4. To develop a cross-cultural benefit segmentation for consumers.
- 5. To determine the influence of product information on consumer attitude and preference formation for fruit.

## **TASKS**

Task 1.2.1: Theoretical framework consumer preference formation

Task 1.2.2: Consumer Segments